



nvestment



Fully Furnished, internationally branded & managed **Hotel Residences** in the heart of Nairobi, Kenya *for sale*.

Branded ByCityBlue, Managed By Valor Hospitality.

The Partners.









VAAL Real Estate, The Developer.

Your preeminent Real Estate Developer with over 15 years' experience serving buyers of luxury property in Africa.





8 Hotels. East Africa.

6 Countries: Uganda, Rwanda, Tanzania,

Zambia, Mauritius, Kenya



VALOR Hospitality, The Management.



40+ Years Experience,75+ Hotels Worldwide.



Divine Residences was Designed by Hersch Bedner Group, the

Worlds leading Hospitality Interior Design Firm.















252 Units1&2 Bed

12 floors
Fully furnished
Inclusive all
Accessories &
Decor

APART MENTS



Prime Location. Calm. Serene. Upmarket. High-End.





Highest Return on Investment.

Achieved with a mix of **Short-, Mid-, and Long- term bookings** & **rising demand for apartmenthotels** over hotel rooms (more space and the feeling of a home away from home).

And The international experience of the hotel brand and management.



Revenue Share

- ❖ 56.5% to Owners
- ❖ 43.5% to Operator

Operators Share Covers For All Operational Cost, Maintenance & 3% Marketing.

No Service Charges To Be Paid By Owners.

Competitor Rates Per night in \$



Name (March 2022)	Room	1 Bed Apartment	2 Bed Apartment
Ibis Styles	84 - 129 (107)		
Skynest CityBlue	-	128	177
Gem Suites	166	224	330
Radisson Blu	171-240 (206)	250-351 (300)	554-615 (584)
Best Western		115-140 (128)	150-200 (175)
Average	160	195	316
Divine		90-140	125-200



Calculation Returns Divine, Average Rates Y1-5

Short Stay 150\$, Long Stay 90\$ Per Night

Average Net Return Per M2 Per Year = \$200

Occupancy Rate Y1-5 average 70%, Revenue Share, Reserves -already considered.

Net Return Owners Share full Building (\$)



Business Year	Full Building, Owners Share	Return/sqm/ year
Year 1	3,746,727	168
Year 2	4,088,	183
Year 3	4,481,928	201
Year 4	4,847,205	217
Year 5	5,242,253	235
Average	4,481,407	201

* Total

22,330 Sqm





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